

Office 365 for small businesses

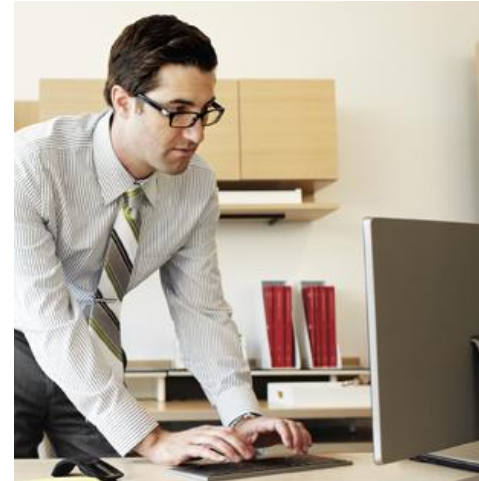
SHANE SNIPES, MCT, PMP, MBA  
SENIOR TRAINER
NETCOM LEARNING



Does your business have these challenges too?



"Not having professional e-mail services hurts my business as it makes me look less professional."

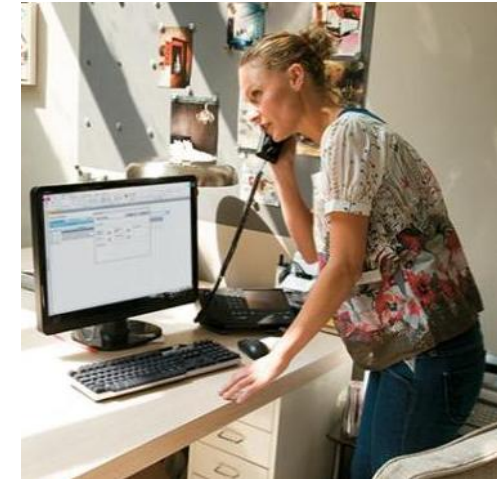


"I can't afford expensive maintenance contracts."

"My ideas are my business, I need an easy way to share and work on these from anywhere."



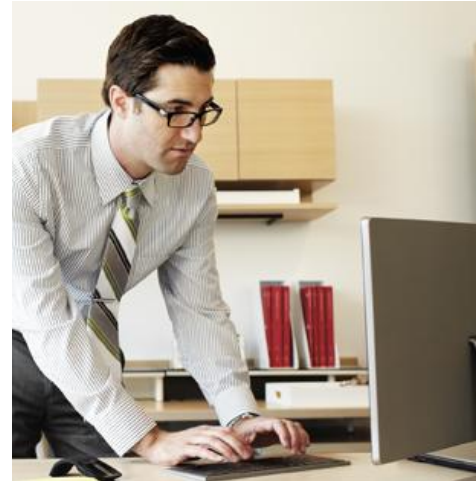
"When my technology goes down, my business shuts down..."



You want technology that fits business' need



Look More
Professional

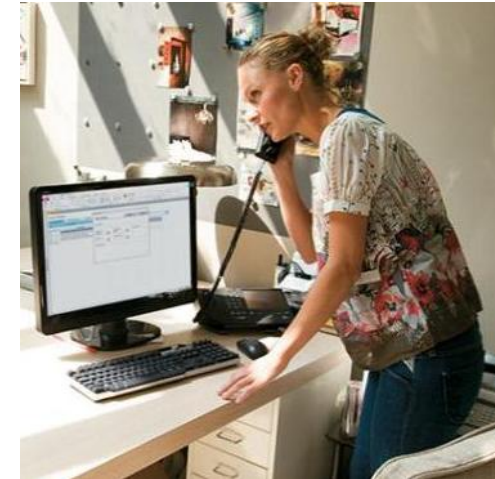


Get More
for Your
Investment

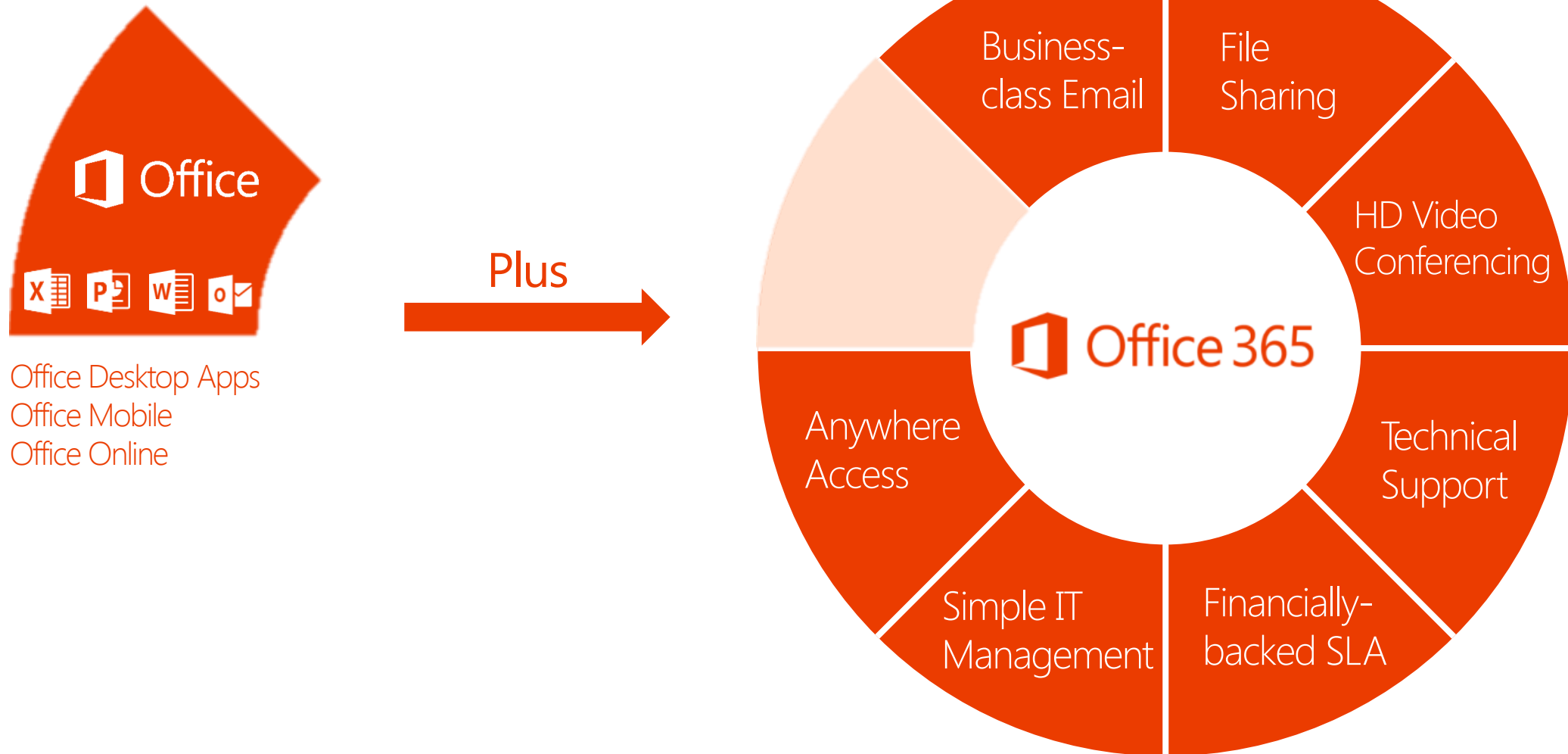
Be More
Productive
Anywhere



No IT
Required



Office 365 is your complete office in the cloud



Why choose cloud?



Why choose Microsoft cloud?





NetCom
LEARNING

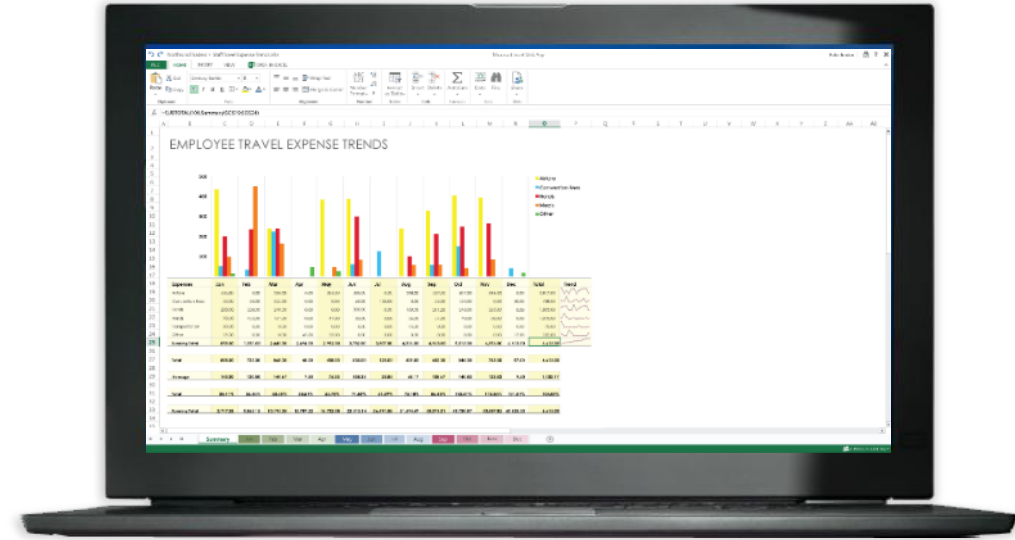
Be More Productive Anywhere

Use Office on all your devices

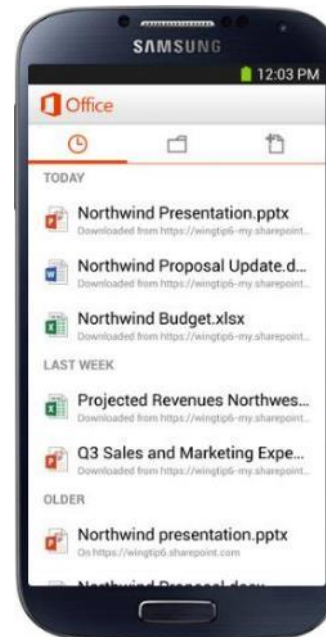
Each user can install the Office apps on up to 5 PCs or Macs

Native applications built for tablets and smartphones

Excel for the PC



Office Mobile for Android



PowerPoint for the iPad



Access your documents wherever you go

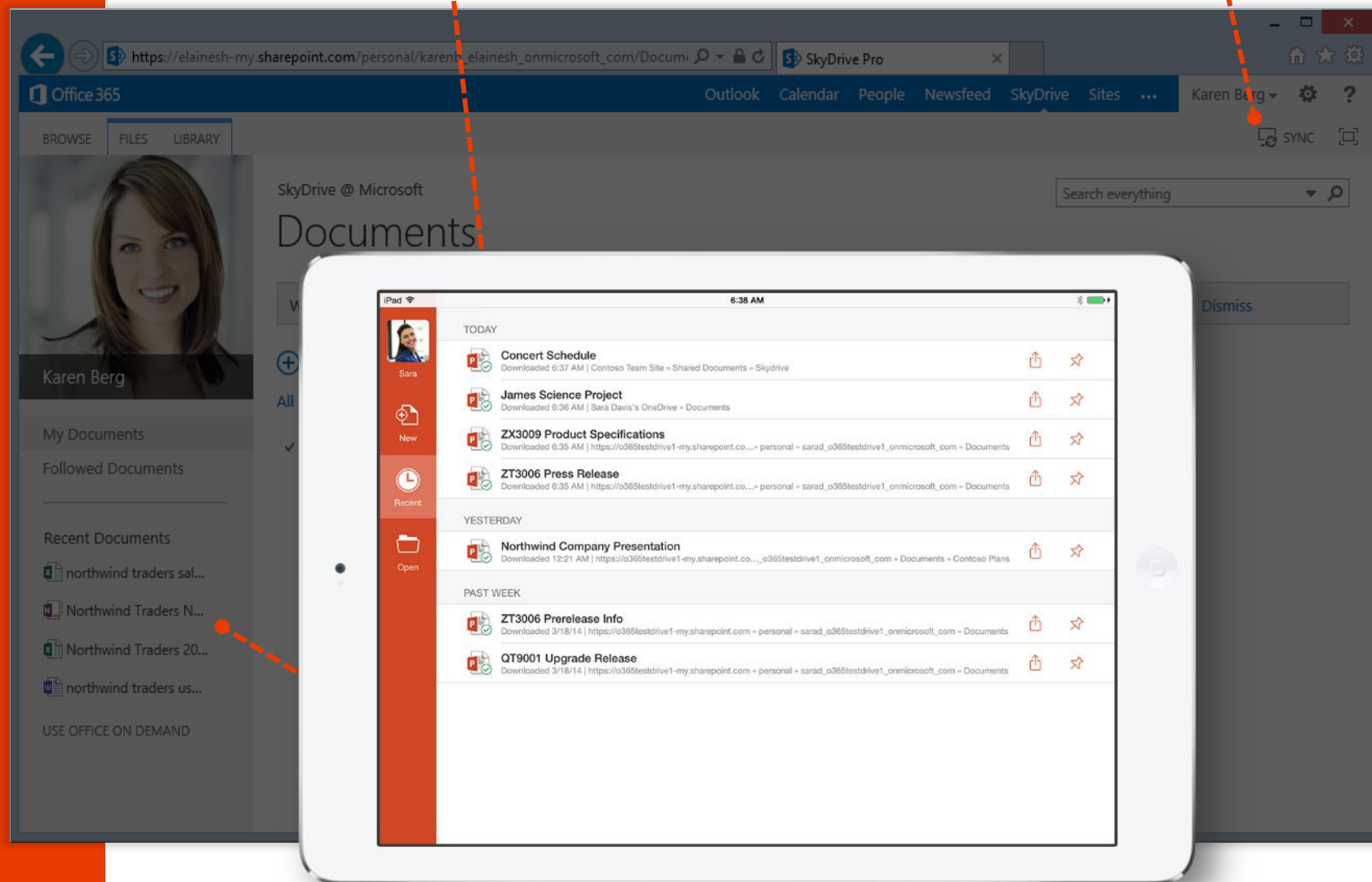
Save to the cloud for automatic backup

Ability to sync and access your files while offline, with changes automatically saved to the cloud when you re-connect

Cloud saved documents automatically sync to all devices

Drag and drop files directly into OneDrive

Sync files to your PC for offline access



Get to everything
you need from
any browser

Outlook email

Calendar

People and their presence

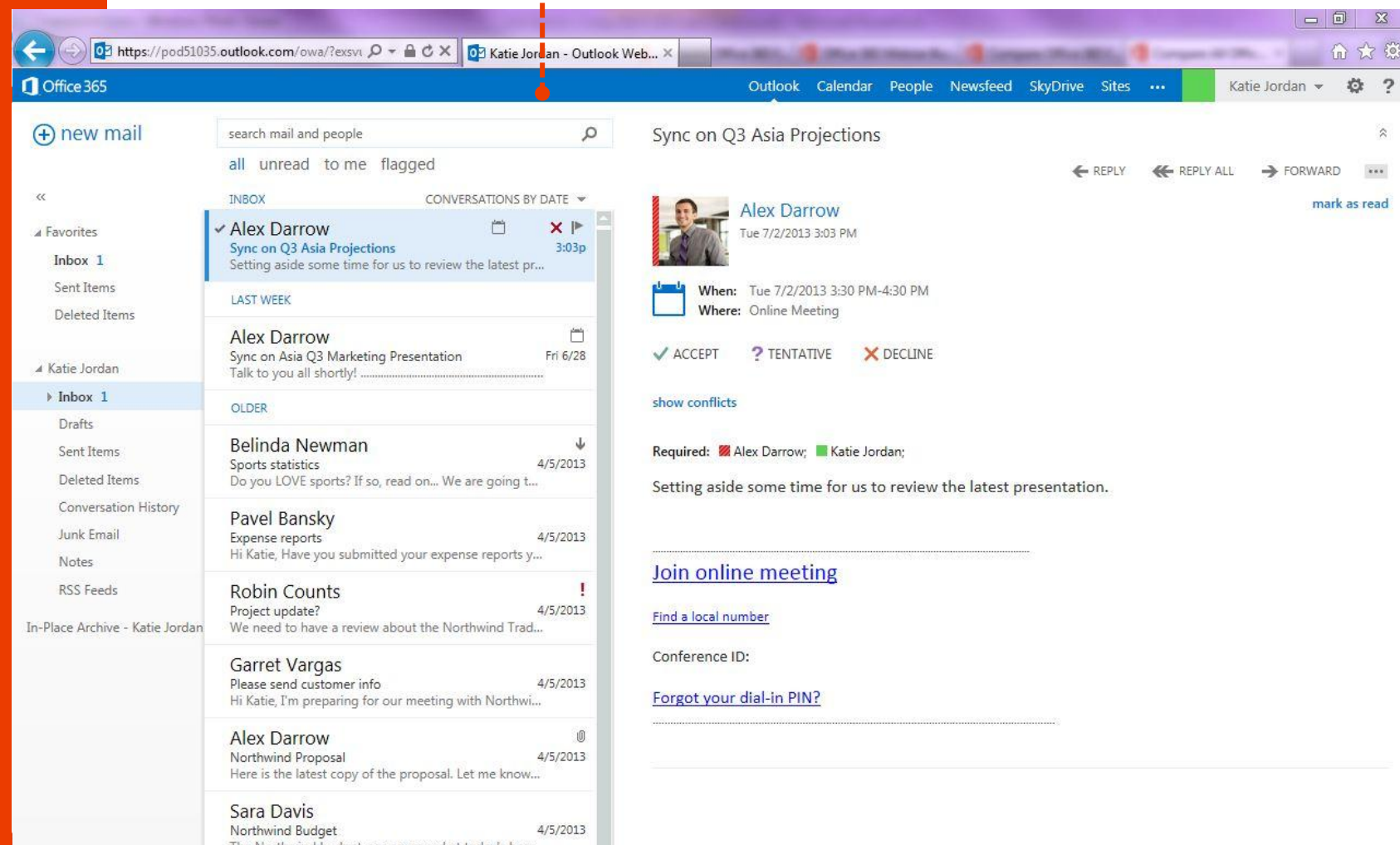
Instant messaging

Join and participate in online
meetings

All your documents

Edit documents in browser

Rich and familiar editing options in Office Online



Get things done faster

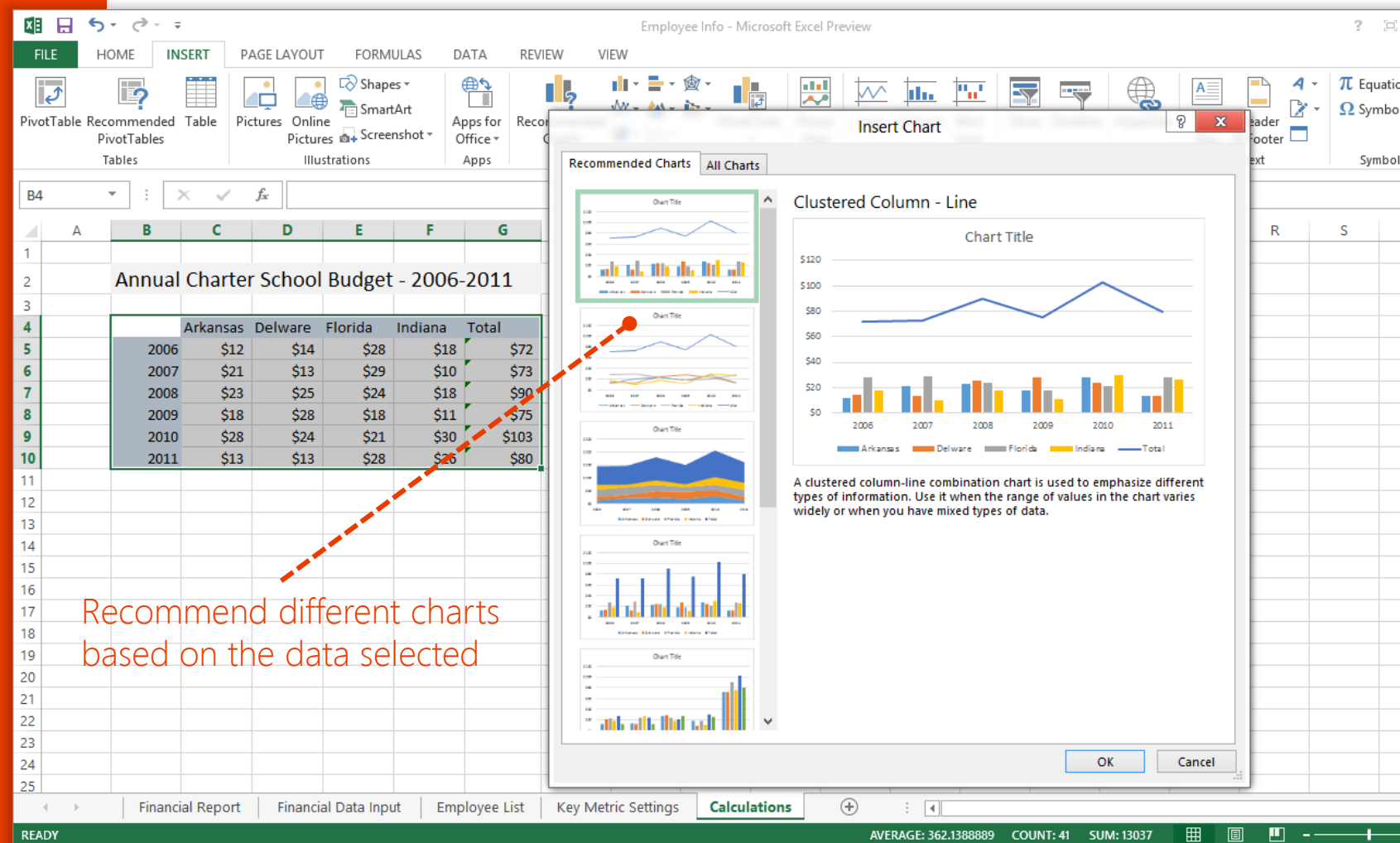
Recommended charts

Easy PDF editing

Alignment guides

Professional templates

Recommend different charts based on the data selected





Look More Professional

Connect with customers or partners from anywhere

Host effective online meetings

Multi-party HD video

Content sharing

Instant messaging

Digital whiteboard

Anyone can join with just a browser

Connect with participants through the high-definition video gallery

The screenshot displays a Microsoft Lync online meeting interface. At the top, a video gallery shows 11 participants in a grid. Below the gallery, a list of participants is shown, including Alex Darrow, Bonnie Kearney, Brian Crum, Jordao Moreno, Ken Meyer, Shane Kim, and Pavel Bansky. A presentation window is open, displaying a slide titled "Agenda" with four items: 1. What is Contoso Product? (green), 2. Key considerations for UC strategy (purple), 3. Lync advantages (orange), and 4. Next steps & resources (blue). The presentation window also shows a "PRESENT (2)" button and a "Manage Presentable Content" button. The bottom of the interface features a toolbar with icons for chat, voice, video, and other meeting functions. The status bar at the bottom indicates "SLIDE 3 OF 33" and "THUMBNAILS NOTES".

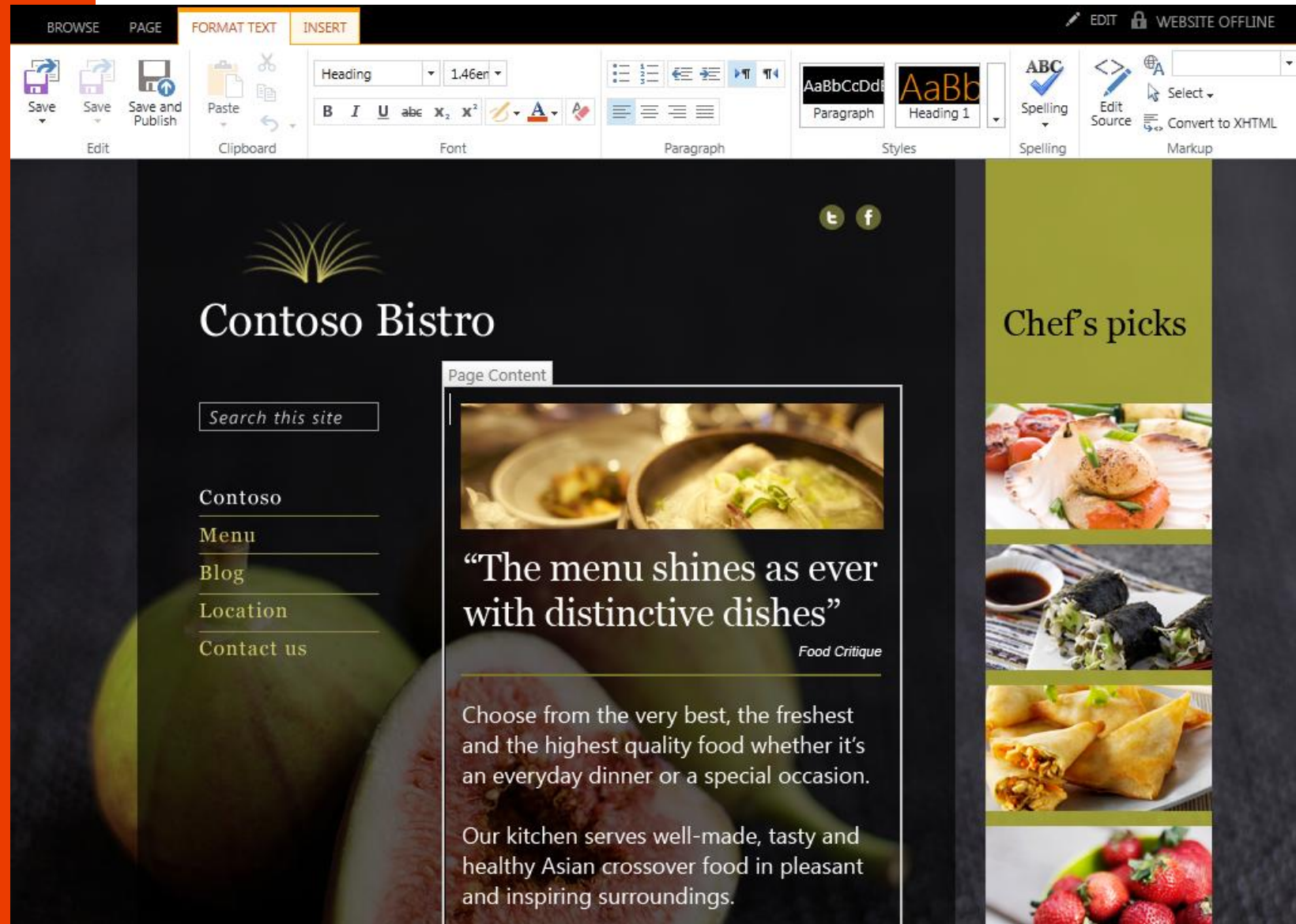
Create a professional web presence

Use your own domain

Design, publish, and update your company website

No web designer required

No additional hosting fees

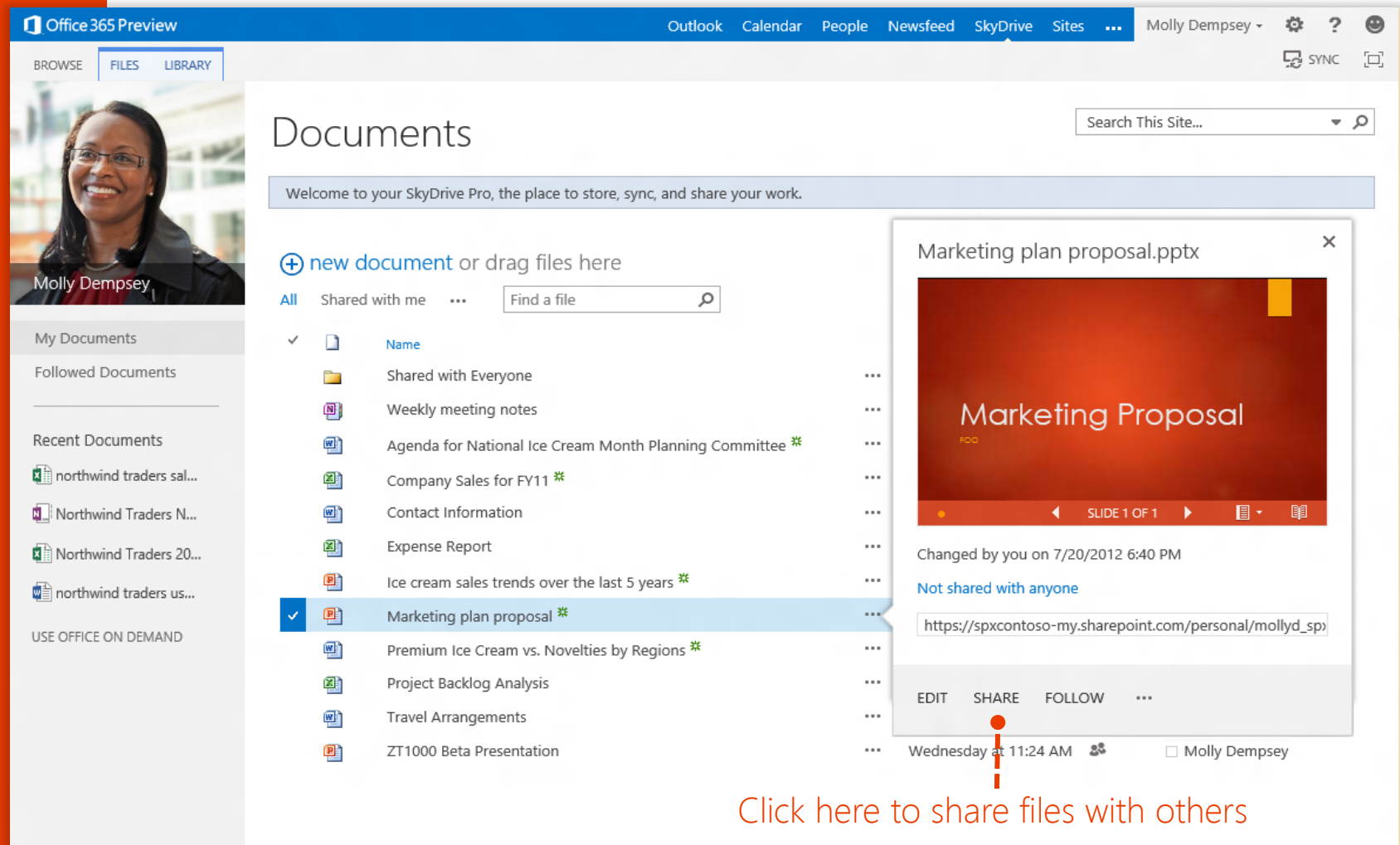


The screenshot displays the NetCom Learning website editor interface. The top navigation bar includes tabs for BROWSE, PAGE, FORMAT TEXT, and INSERT. The FORMAT TEXT tab is active, showing various text formatting options like Bold, Italic, Underline, and Font color. The INSERT tab shows options for adding elements like Paragraph, Heading, and Styles. The main editing area shows a professional website design for 'Contoso Bistro'. The website has a dark background with a light-colored header and footer. The header features the 'Contoso Bistro' logo and a search bar. The main content area includes a featured article titled 'The menu shines as ever with distinctive dishes' by Food Critique, with a large image of food. To the right, there is a 'Chef's picks' section with a vertical stack of food images. The editor interface also includes a 'Page Content' tab and various toolbars for editing and publishing.

Share files with customers and partners

Share large files easily and securely using OneDrive for Business

Others can open and edit the files directly in the browser using Office Online



Office 365 Preview

Outlook Calendar People Newsfeed SkyDrive Sites ... Molly Dempsey

BROWSE FILES LIBRARY

Documents

Welcome to your SkyDrive Pro, the place to store, sync, and share your work.

+ new document or drag files here

All Shared with me ... Find a file

✓		Name	
		Shared with Everyone	...
		Weekly meeting notes	...
		Agenda for National Ice Cream Month Planning Committee	...
		Company Sales for FY11	...
		Contact Information	...
		Expense Report	...
		Ice cream sales trends over the last 5 years	...
✓		Marketing plan proposal	...
		Premium Ice Cream vs. Novelties by Regions	...
		Project Backlog Analysis	...
		Travel Arrangements	...
		ZT1000 Beta Presentation	...

Marketing plan proposal.pptx

Marketing Proposal

Changed by you on 7/20/2012 6:40 PM

Not shared with anyone

https://spxcontoso-my.sharepoint.com/personal/mollyd_sp

EDIT SHARE FOLLOW ...

Wednesday at 11:24 AM Molly Dempsey

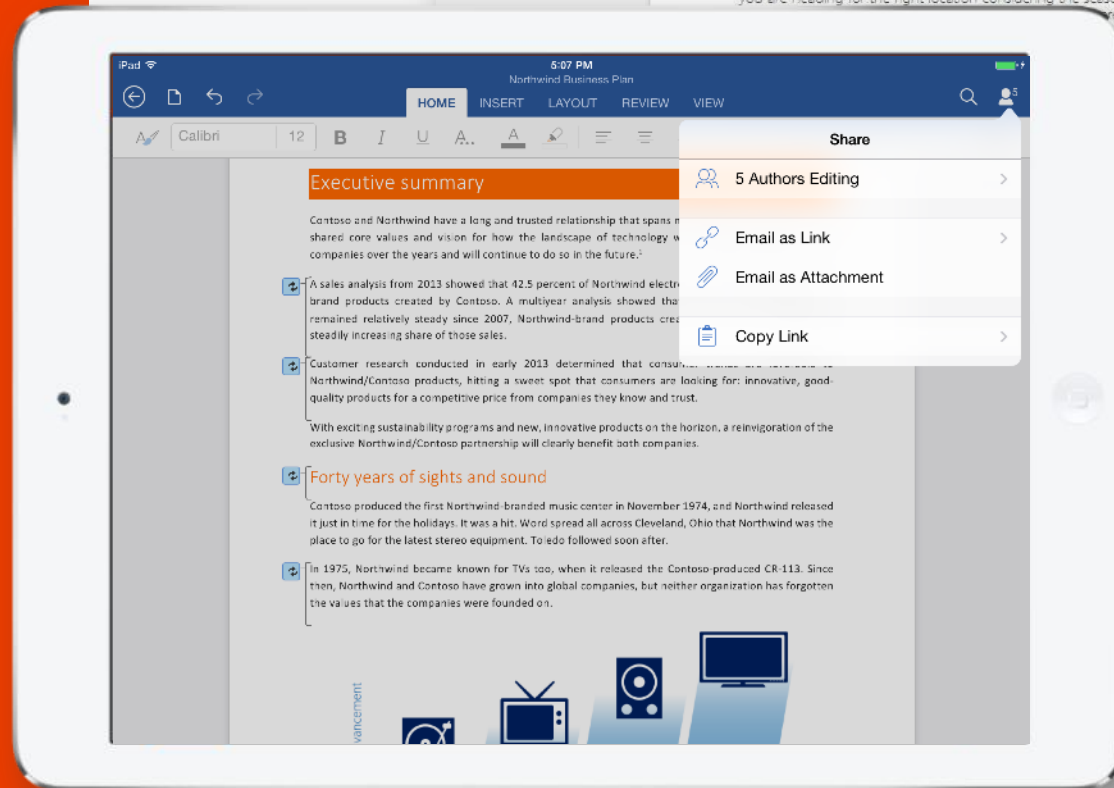
Click here to share files with others

Work on documents together in real time

Dynamically collaborate with others with Office Online

See where co-authors are in the document

Collaborate across Office Online and Office desktop applications



Use business-class email and calendar

Use your own domain

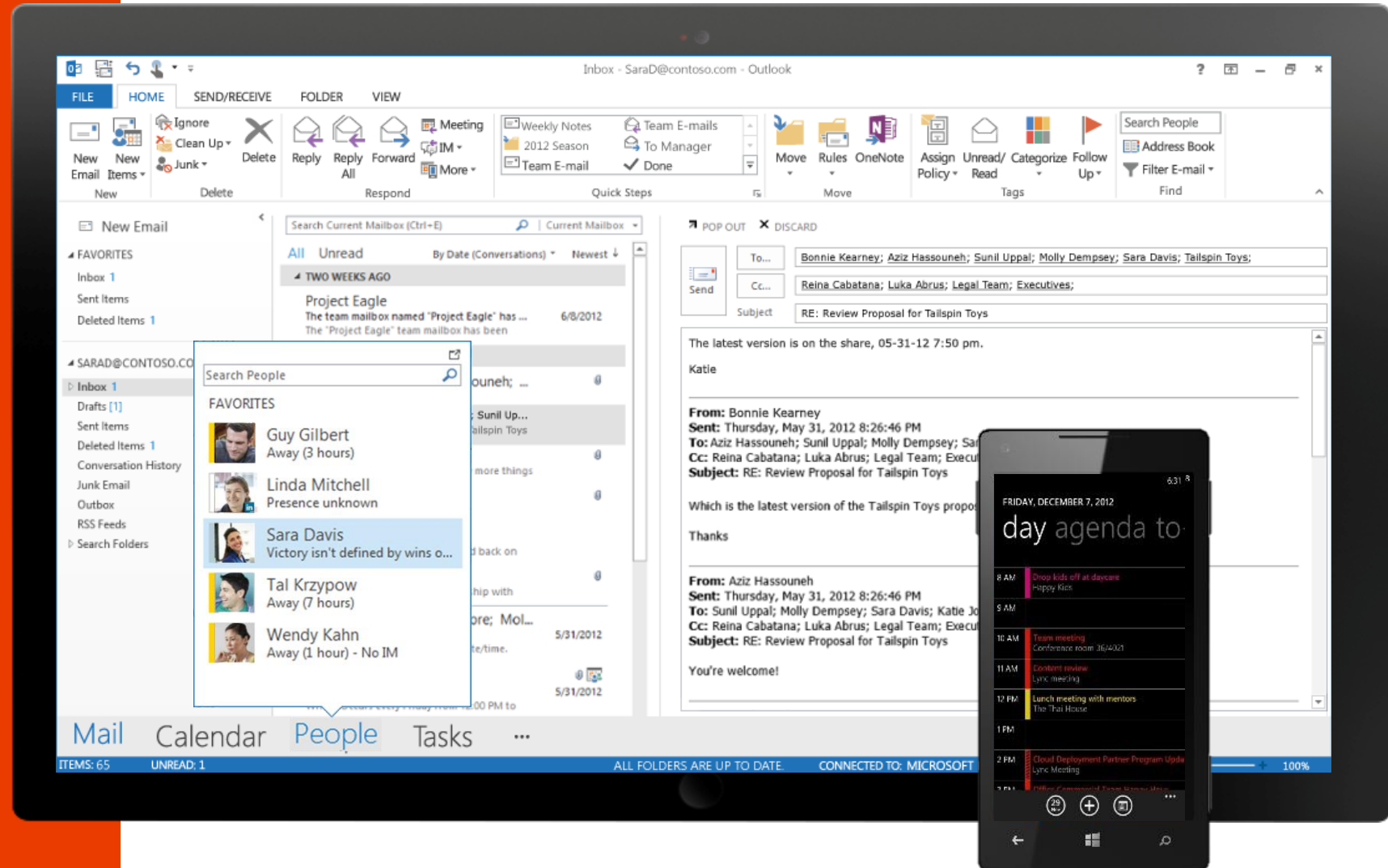
Works seamlessly with Outlook

50GB mailboxes

Malware protection

Shared calendars

See people's updates from social networks like Facebook and LinkedIn





No IT Required

Simplify your IT

Set up quickly with easy-to-use services

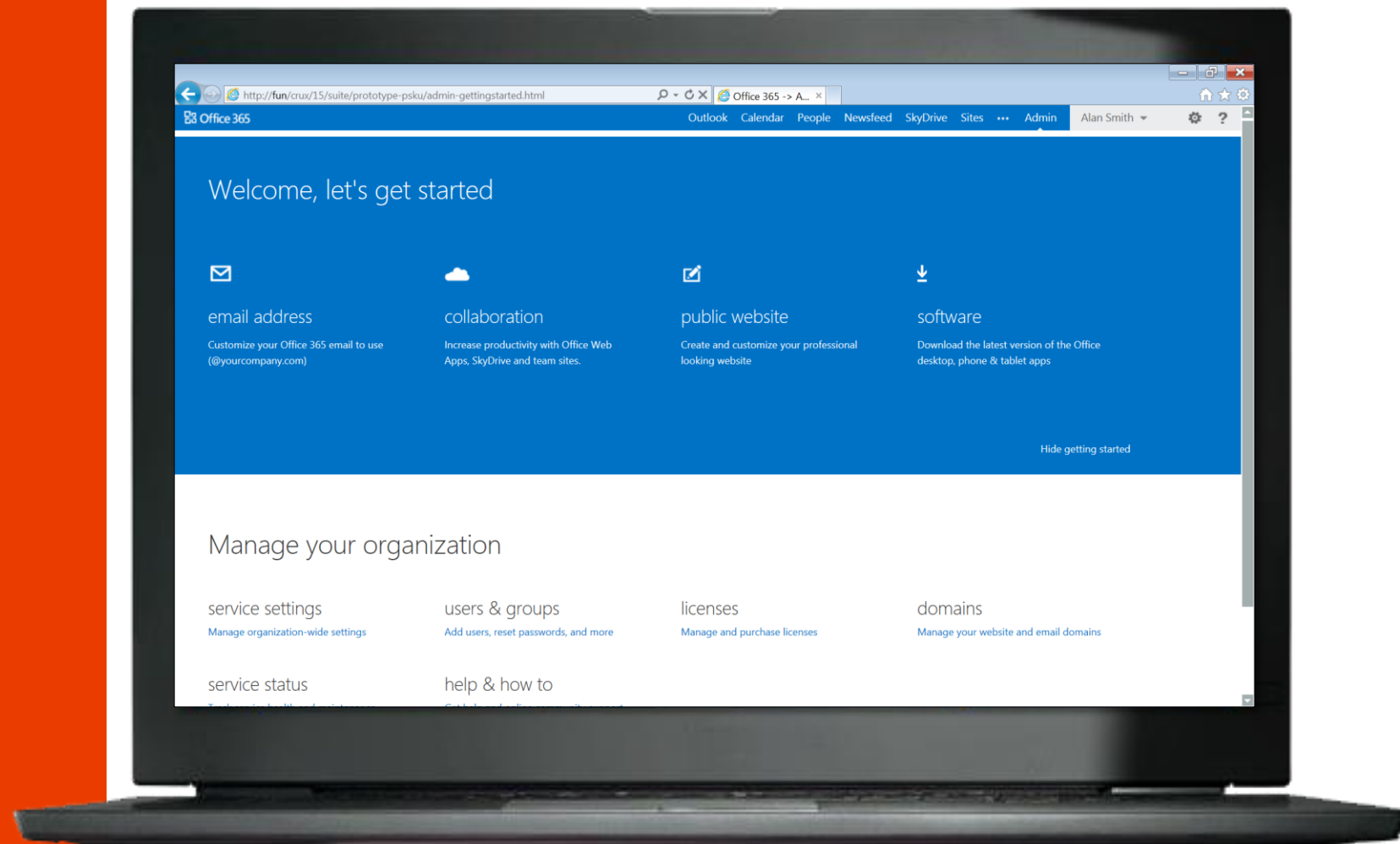
One portal to manage users and settings

Built-in malware protection

Continuous data backup

99.9% financially-backed service level agreement

24/7 technical phone support

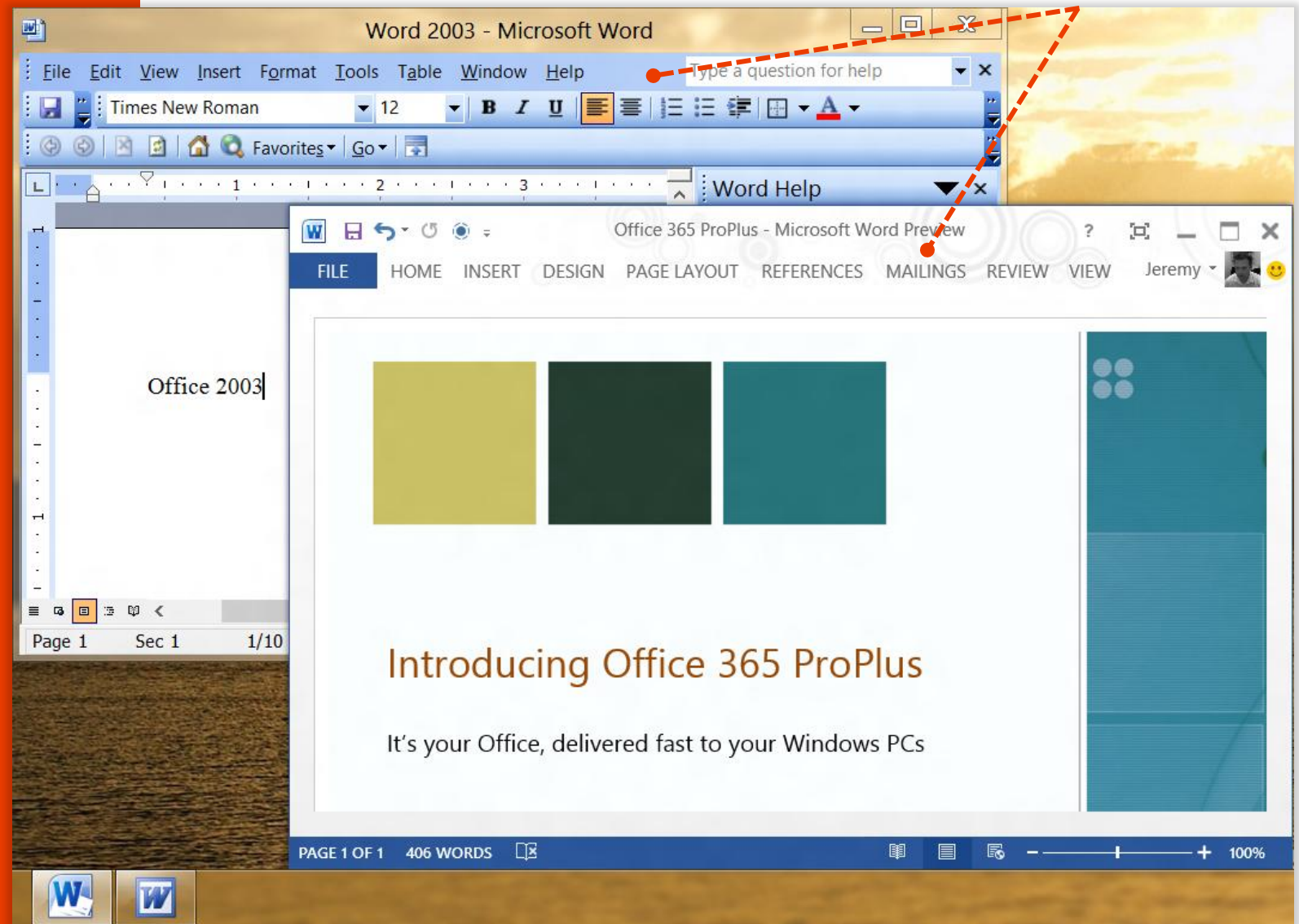


Move at your own pace

Use the new Office without uninstalling previous versions

Eliminate legacy or compatibility concerns

Two different versions of Word running on the same machine





Get More for Your Investment



Office 365 makes good business sense



Business-
ready tools

Always up-
to-date

Low upfront
costs

One user,
multiple
devices



Demo

The right choice for your business



Office 365 Small Business Premium

Full suite designed for 1-10 users with no IT

Turnkey needs for all users across the company

24/7 IT-level phone support for critical issues

\$12.50 per user per month

Need even more?

Office 365 Midsize Business

Full suite designed for 10-250 users with some IT

Turnkey needs for all users across the company

Supports Active Directory integration

24/7 for critical issues; business hours for non-critical

\$15 per user per month

Office 365 Enterprise (E3)

Full suite designed for room to grow beyond 250 users

Supports different user types, access to your own servers

Supports advanced email features, compliance, BI

24/7 technical phone support for all issues

\$20 per user per month

Compare plans

		Office 365 Small Business Premium	Office 365 Midsize Business	Office 365 Enterprise E3
Advanced Services	IRM, Archiving, Legal Hold (Unlimited Storage)			•
	eDiscovery Center for Compliance			•
	Excel, Access, Visio Services, InfoPath Forms			•
	On-Premises Servers Integration			•
	Active Directory® Integration		•	•
Office	Office Desktop Applications	•	•	•
	Click to Run Office Deployment	Pull	Pull	Push
Standard Services	Office Online	•	•	•
	Email, Web Conferencing, IM, File Sharing	•	•	•
	24/7 Technical Phone Support	Critical issues	Critical issues	All issues
	IT Administration Console	Simplified	Expanded	Full
Seat targets		1-10	11-250	unlimited
Price (per user/month in US Dollars)		\$12.50	\$15	\$20

Next steps



Free trial @ www.Office.com/business

Test out your requirements

Begin your implementation plan



Appendix

Not yet ready for the cloud?



Latest Office desktop apps only
One install per PC
Single version, perpetual rights (except SA)

Office Home & Business 2013

- Latest Office desktop apps including Outlook, Excel, PowerPoint, Word, OneNote
- No server integration
- No pricing discounts

Office Standard 2013

- Latest Office desktop apps including Outlook, Excel, PowerPoint, Word, OneNote, Publisher
- Limited support with server integration
- Pricing discounts over 5 seats via Open

Office Professional Plus 2013

- Everything in Standard, plus Lync, Access, and InfoPath
- Support advanced server integration like voice, IRM, BI, compliance, and archiving
- Pricing discounts over 5 seats via Open

Benefits of Open Volume Licensing

Volume pricing discounts

Simplified deployment using a single image

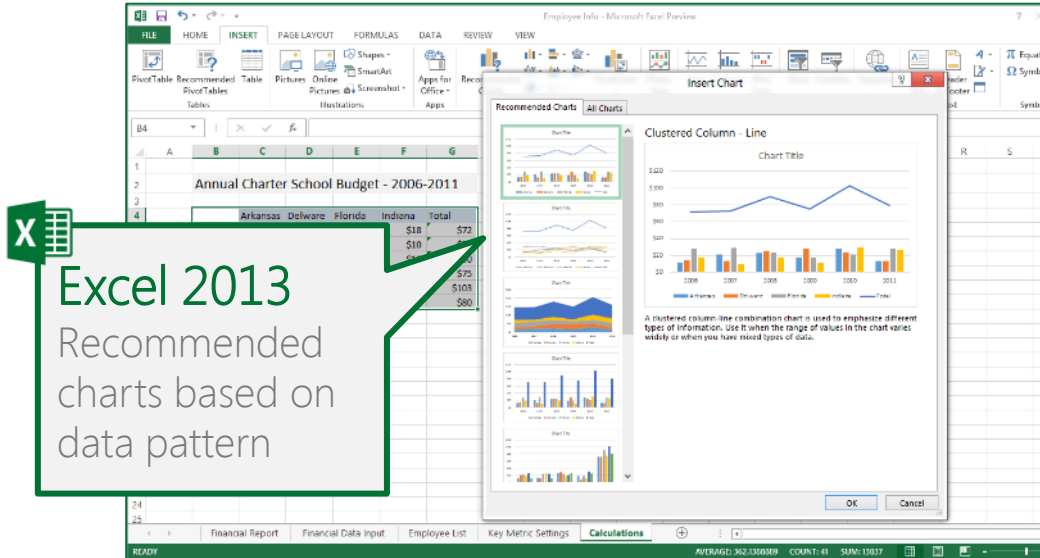
Electronic license management so no boxes to lose

Per-device licensing

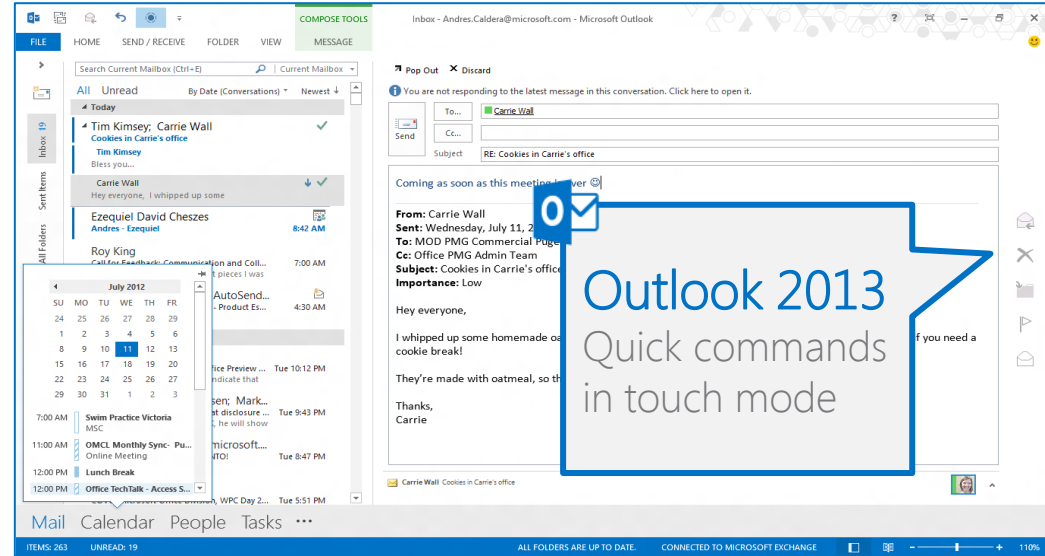
Transfer rights for replacement hardware

Option to buy Software Assurance

Exciting new features of Office 2013



Excel 2013
Recommended charts based on data pattern



Outlook 2013
Quick commands in touch mode



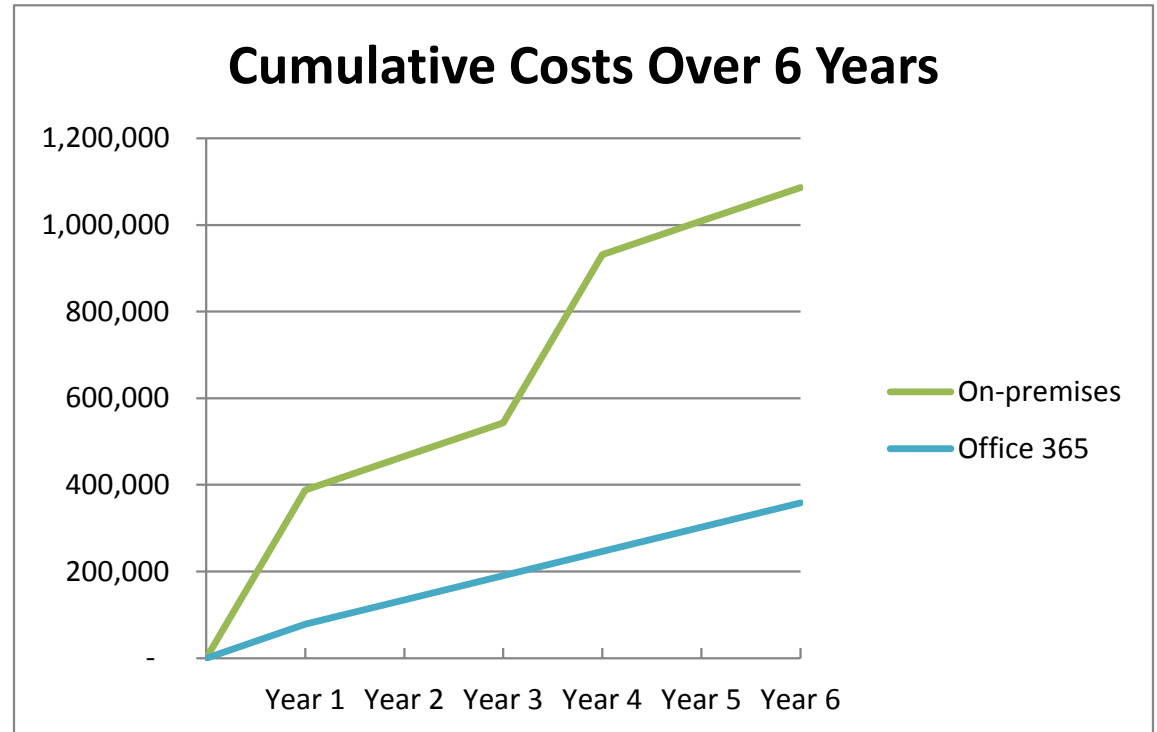
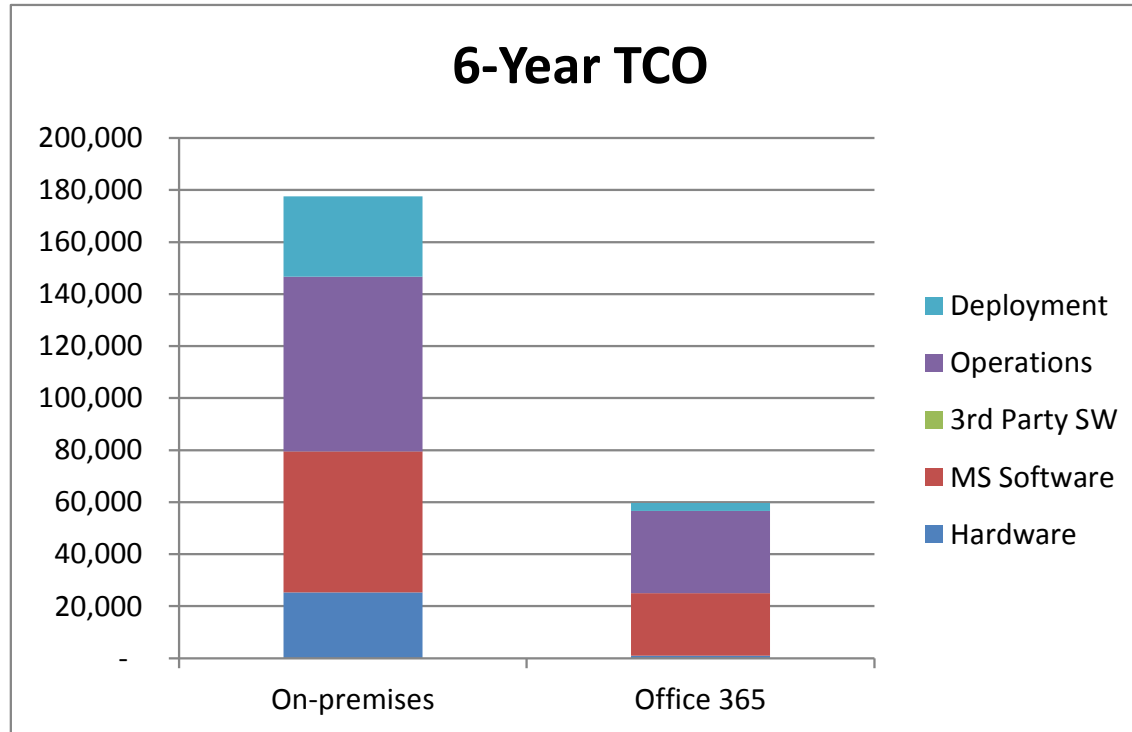
Word 2013
Reply within comments



PowerPoint 2013
Alignment guides for easy slide design

Office 365 offers a lower TCO than on-premises

Example: Company of 100 users with Office 2007, Exchange 2003, SharePoint 2007, considering Office 365 Enterprise (E3) at \$20/user/mo.



Office 365 Small Business Premium



Office

Latest version of Office desktop apps licensed as a subscription
Per user licensing across 5 PCs/Macs and 5 mobile devices
Use Office Online in any browser
Stream an Office app to a PC when away from computer

Exchange Online

Hosted business-class email and shared calendar
50 GB of storage space per user
Robust spam and malware protection
Easy to add or delete users

SharePoint Online

Save documents in the cloud by default
Share documents with customers/partners with controlled access
Create and manage your company website without a web designer
Sync online files to your devices for offline access with OneDrive for Business

Lync Online

Presence, IM, voice, and HD video conferencing
Real-time note taking and document sharing
Conduct Lync meetings with customers and partners
Connect with Skype contacts using presence, IM, and voice



Office 365

MCSA: Office 365 Certification for IT Pros



MCSA: Office 365 Solutions Associate

The skills for your professional career

Demonstrate your skills in transitioning to and administering cloud-hosted business applications with Office 365.

Earning an MCSA: Office 365 certification qualifies you for a position as a software as a service (SaaS) administrator or cloud applications administrator focused on managing Office 365 business productivity products like Exchange, SharePoint, and Lync.

Step	Exam title	Optional training	Required exam	Certification earned
1	Managing Office 365 Identities and Requirements	<div>346</div>	<div>346</div> <div>347</div>	Microsoft CERTIFIED Solutions Associate Office 365

Contact us for more details: Ph: 1-888-563-8266
events@netcomlearning.com

NetCom's [MCSA: Office 365 Certification Training](#)

www.netcomlearning.com